



## Company Backgrounder

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- Mission** Become a premier provider of Telecommunications equipment that allows seamless migration of Value Added Services from legacy circuit switched network to next generation VoIP based packet switched network. 'XOP' stands for 'Everything Over Packets'.
- Business** With advances in voice over packet technologies and continued growth of Internet, stage is being set for next generation of IP based value-added service platforms.
- XOP Networks' **Digital Collaboration Bridges** provide seamless integration of Audio Conferencing and Web Conferencing services over current TDM and VoIP networks thereby enabling virtual meeting experience for the end users.
- XOP Networks' **Group Alerting and Conferencing Server** product allows thousands of multi-modal (Voice, SMS, Email, Page, and Instant Messages) alert messages to be launched quickly. In parallel, the system enables instantaneous audio conferences by dialing out to 'First Responders'.
- XOP Networks' **Voice Mail Server**, supports multiple legacy and packet based interfaces, scales to tens of thousands of mail boxes and allows subscribers to view their voicemail messages over a web portal.
- XOP Networks' **Universal Service Node** provides multiple value added services (Audio Conferencing, Web Conferencing, Voice Mail, Mass notifications, Switch Announcements etc.) running seamlessly on one platform. All services dynamically share the VoTDM and VoIP network resources, thereby reducing the operations cost by 70-80%.
- Corporate** Founded in January 2003, XOP Networks, Inc is a privately held corporation.
- Team** The XOP Networks' management team encompasses a group of successful technology entrepreneurs with proven track records. Prior to founding XOP Networks, the management team members were in executive and senior management positions at DSC/Alcatel, Lucent, Accelerated Networks, Spatial Wireless and MCI. At these companies the individuals were instrumental in directing the definition, development, and marketing of a variety of telecommunications products to enterprises and service providers worldwide.
- Customers** The XOP Networks' customers are medium to large enterprises, city/county governments, Independent Telephone Companies, Competitive Local Exchange Carriers and Service Bureaus.
- Sales** The XOP Networks' markets its products through OEM partners, VARs, PBX manufacturers and direct sales. Its product's are also listed on GSA schedule.
- Product** The XOP Networks' product line comprises of Digital Collaboration Bridge, Group Alert and Conference Server, Voice Mail Server, and a Universal Service Node. All products utilize state-of-the-art hardware and software components and are based on Linux operating system.